

## Message Text

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ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 SSO-00 INRE-00 CAB-02 CIAE-00

COME-00 DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00 L-03

/032 W

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O 041545Z AUG 75

FM AMEMBASSY ROME

TO SECSTATE WASHDC IMMEDIATE 2427

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EO 11652: N/A

TAGS: EAIR, IT

SUBJECT: CIVAIR - SEABOARD AUGUST 4, 1975 B-747 FLIGHT NEW  
YORK/MILAN-RETURN

REF: (A) ROME 11112; (B) STATE 182242; (C) STATE 182244

1. APPARENTLY REF (A) AND REFS (B) AND (C) CROSSED.

2. UPON RECEIPT REFS (B) AND (C), EMBOFF VISITED CIVILAVIA  
AUGUST 2 TO DISCUSS CASE WITH APPROPRIATE CIVILAVIA OFFICIALS  
AND LEFT LETTER URGING CIVILAVIA RECONSIDER THEIR AUGUST 1  
REFUSAL. LETTER, WHICH WAS CLEARED BY TELEPHONE WITH LOCAL  
SEABOARD REP, STATED SEABOARD'S WILLINGNESS CANCEL ANOTHER  
FLIGHT DURING WEEK AUGUST 4-9 IN ORDER AVOID OVERCAPACITY  
SITUATION AND SET FORTH UNDERSTANDING OF BOTH EMBASSY AND  
SEABOARD THAT THIS ONE-TIME REQUEST TO SUBSTITUTE B-747 FOR  
DC-8 SHOULD NOT BE INTERPRETED AS PRECEDENT FOR SUBSTITUTION  
OF WIDEBODY EQUIPMENT FOR DC-8 ON SCHEDULED ALL-CARGO SERVICES.

3. DUE ABSENCE DR SITAJOLO, CHIEF AIR TRANSPORT SERVICES  
WHO ISSUED ORIGINAL DENIAL, CIVILAVIA UNABLE REACH DECISION  
ON SATURDAY. AFTER EXTENSIVE DISCUSSIONS AUGUST 4, UPON  
SITAJOLA'S RETURN, CIVILAVIA DECIDED STICK BY ITS ORIGINAL  
REFUSAL.

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4. EMBASSY NOTES REF (B) AND (C) REFERRED TO SEABOARD B-747 CHARTER FLIGHT. IN FACT, SEABOARD REQUESTED CIVILAVIA'S PERMISSION SUBSTITUTE B-747 FOR SCHEDULED DC-8 ON ITS AUGUST 4 FLIGHT 308/307 NEW YORK/MILAN-RETURN. CIVILAVIA INFORMED EMBOFF, AS DID PAA AND TWA REPS ON AUGUST 4, OF THEIR BELIEF THAT FLIGHT IS ACTUALLY A CHARTER DISGUISED AS SCHEDULED SERVICE.

5. REAL REASONS FOR CIVILAVIA DENIAL ARE: (1) BELIEF THAT FLIGHT IS IN FACT A CHARTER, NOT A SCHEDULED SERVICE; AND (2) BELIEF THAT RATE QUOTED BY SEABOARD IS FAR TOO LOW. REASON CITED IN AUGUST 4 TELEX FROM CIVILAVIA TO EMBASSY IS THAT SUFFICIENT CAPACITY ALREADY EXISTS ON MILAN-NEW YORK ROUTE. ALITALIA TELEXED SEABOARD THAT THEY WILLING ACCEPT CARGO FROM SEABOARD, BUT ALITALIA REPS AT MILAN HAVE ALREADY REFUSED ACCEPT NINE PALLETS CARGO FROM SEABOARD ON GROUNDS NO SPACE AVAILABLE.

6. PAA AND TWA REPS TELEPHONED EMBOFF AUGUST 4 URGING EMBASSY NOT RPT NOT SUPPORT SEABOARD REQUEST. BOTH EXTREMELY AGITATED AT REPORTED RATE OF 400 LIRE PER KILOGRAM QUOTED BY SEABOARD FOR WHOLE AIRCRAFT CHARTER, WHICH IS SUBSTANTIALLY LESS THAN THEY, AS IATA MEMBERS, ARE ABLE TO QUOTE EVEN FOR 30 TON LOAD. FAMOLARE, WHO IS "CHARTERER" OF SEABOARD B747, NOW USES PAA, TWA., ALITALIA AND SEABOARD TO TRANSPORT SHOES FROM ITALY TO US. IF SEABOARD CAN OFFER RATE 200 LIRE PER KILO LESS THAN IATA CARRIERS, THERE IS NO DOUBT IN THEIR MINDS THAT FAMOLARE WILL NO LONGER USE THEIR SERVICES.

7. SEABOARD EUROPEAN REP BLAKE TELEPHONED EMBOFF AUGUST 4 SAYING B-747 WAS EN ROUTE TO FRANKFURT AND ASKED WHETHER EMBASSY WOULD ADVISE HAVING IT CONTINUE ON TO MILAN. (HE UNAWARE OF LATEST CIVILAVIA DENIAL.) EMBOFF INFORMED BLAKE THAT, GIVEN REAFFIRMATION OF ORIGINAL CIVILAVIA DENIAL, AIRCRAFT MIGHT BE IMPOUNDED ON ARRIVAL AND URGED THAT IT BE HELD AT FRANKFURT.

8. COMMENT. INTEREST OF SEABOARD AND PAA/TWA DO NOT RPT NOT COINCIDE IN THIS CASE. SEABOARD HAS NOT RPT NOT LEVELED WITH CIVILAVIA, SINCE (AS BLAKE ADMITTED) FLIGHT IS IN FACT A CHARTER RATHER THAN A SCHEDULED SERVICE. VOLPE

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIR CARGO, BOEING 747, AIR SCHEDULES, NEGOTIATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 04 AUG 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975ROME11212  
**Document Source:** CORE  
**Document Unique ID:** 00  
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**Film Number:** D750268-1007  
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**Office:** ACTION EB  
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**Original Handling Restrictions:** n/a  
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Margaret P. Grafeld  
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**To:** STATE  
**Type:** TE  
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